

**Our Impact** 

# ANNUAL REPORT

girls inc.

Fiscal Year 2017 | September 2016 - August 2017

of Metro Denver



TABLE OF CONTENTS

**Q4**Letter from Our President & CEO

O5 Our Work

15 Our Impact

**18**Supporters

23 Financials

girls inc.

of Metro Denver

# LETTER FROM OUR PRESIDENT & CEO

Dear Friends.

Thank you for making 2017 a year of growth, innovation, and impact at Girls Inc. of Metro Denver (GIMD)!

With your support, over 2,400 girls in our community participated in programs that inspire them to be Strong, Smart & Bold. This represents 12% growth in girls served and includes new program initiatives that focused on mentoring, violence prevention, entrepreneurship, and STEM!

GIMD is committed to reaching more girls through its dynamic program model, as well as increase positive outcomes achieved by the girls we serve. We believe that measuring outcomes is critical to having a real and lasting impact for girls.

In 2017, GIMD participated in a network-wide Strong, Smart, and Bold Outcomes Measurement Survey. This documented the difference a high-quality Girl Inc. experience can make in girls' lives. Through this outcomes work, we know the following:

**Girls are STRONG.** They are in charge of their health and possess the knowledge, skills, and attitudes to develop and sustain healthy lifestyles.

**Girls are SMART.** They are academically engaged, and connect academics to life experiences, opportunities, and careers.

**Girls are BOLD.** They are socially and emotionally intelligent and display character and confidence that result in independent, productive, and fulfilling lives.

We are excited to share girls' stories and program data in this report and throughout the year. It is your investment, paired with girls' hard work and determination, which makes these outcomes possible!

In the years ahead, GIMD will continue to grow its highimpact programs and reach new girls and communities. We will also continue to be good stewards of your support, directing 90 cents for every dollar received to program delivery.

I invite you to be part of this exciting work now and in the future as investors, partners, volunteers, and advocates for girls' rights and abilities. Thank you so much!

In Gratitude,

**Sonya Ulibarri** President & CEO

## GIRLS ARE **STRONG**

Girls Inc. of Metro Denver provides girls with the knowledge, skills, and encouragement to develop and sustain a healthy lifestyle.

#### **POSITIVE BODY ESTEEM**

Body positivity is important for girls and allows them to live comfortably in their own bodies with confidence and self-esteem.



73%

of Girls Inc. of Metro Denver girls are happy with their bodies, compared to 48% of girls nationally.

#### MEET SOPHIA

Sophia is 6 and in her first year of programming with Girls Inc. of Metro Denver. She has learned about the body, construction, and the work of engineers.





### GIRLS ARE **SMART**

Girls Inc. of Metro Denver expands on and supports girls' school-based learning and engagement.

#### **MEET CELICA**

Celica is going into 9th grade at Kunsmiller Creative Arts Academy this fall. She joined Eureka! to open more doors of opportunity for her future. Girls Inc. of Metro Denver has exposed Celica to new concepts and careers in STEM. When Celica grows up, she hopes to be an animator!

# CHANGING THE FACE OF STEM

Even though women are underrepresented in STEM post-secondary programs and careers, Girls Inc. girls have the potential to close this gap and change the face of STEM for the next generation.



92%

of Girls Inc. of Metro Denver girls find science or math interesting.

## GIRLS ARE **BOLD**

Girls Inc. of Metro Denver helps girls to build the knowledge, skills, and behaviors that enable girls to function independently and live productive and fulfilling lives.

#### LEADERS OF THE FUTURE

Girls Inc. prepares girls to challenge the status quo and close the gender leadership gap by encouraging girls to discover their leadership strengths and capabilities.

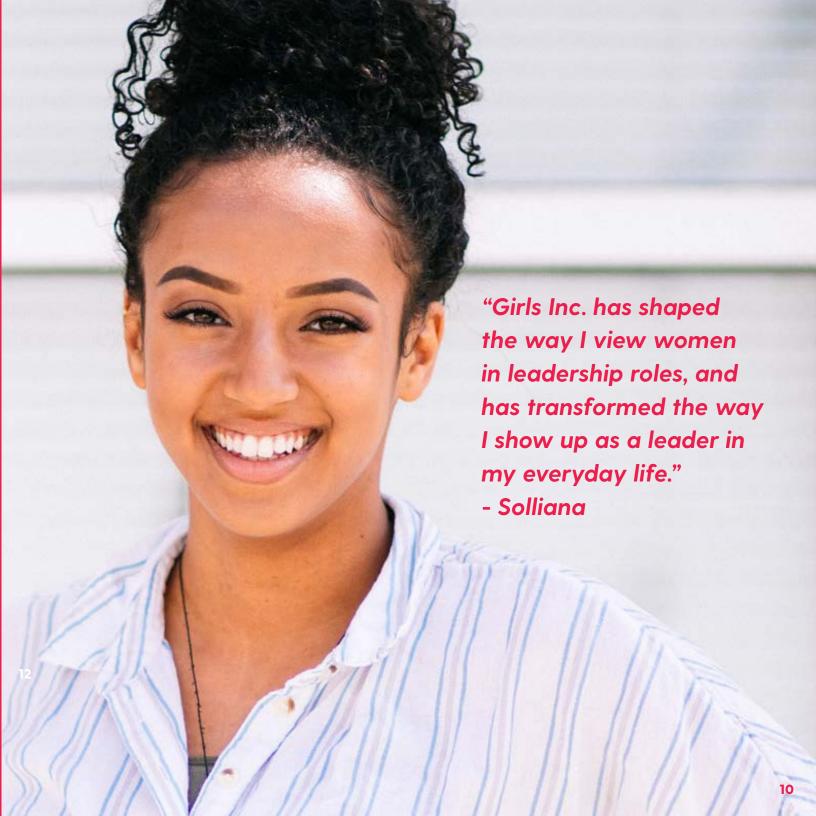


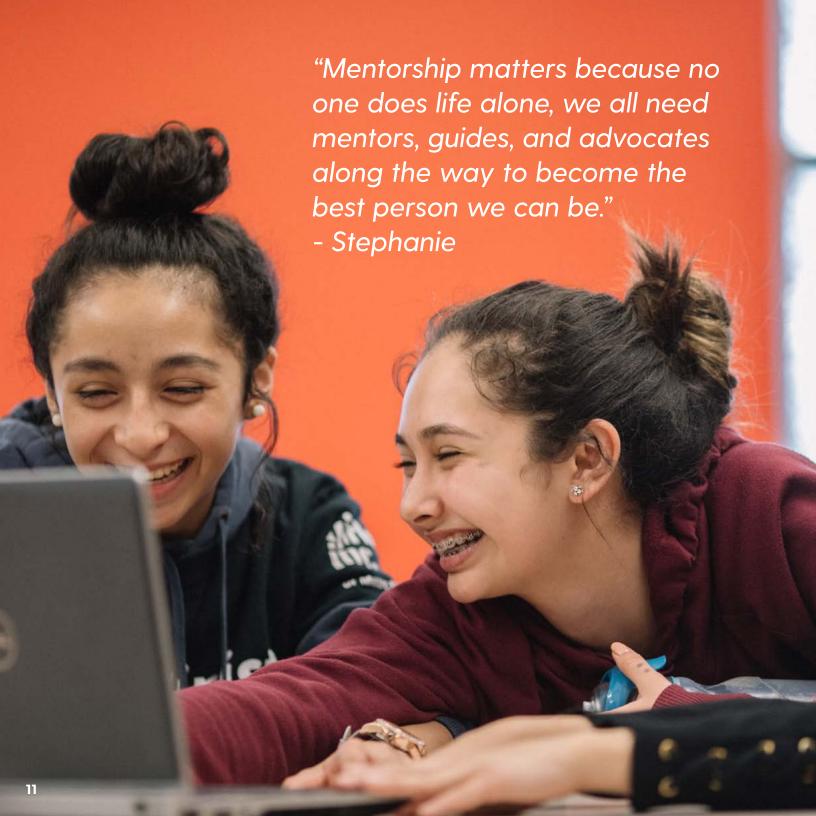
96%

of Girls Inc. of Metro Denver girls are hopeful about their futures!

#### **MEET SOLLIANA**

Solliana is 16 and in her junior year of high school. She has participated in multiple high school programs through Girls Inc. of Metro Denver. Solliana received our 2018 Helen M. McLoraine Strong, Smart & Bold Scholarship.





## THE GIRLS INC. EXPERIENCE

### There are six essential elements of the Girls Inc. Experience:

- A pro-girl and girls-only environment
- Trusting, mentoring relationships
- Holistic, compensatory, and intentional programming
- Relevant, field-tested, and research-based curricula
- Girl-centered, motivating, deliberate, and interactive activities
- Sustained exposure

## MEET STEPHANIE

(not pictured)

Meet Stephanie, who became a mentor because she believes that anytime you have the opportunity to work with others you grow. She is one of our Bold Future Mentors for girls in 4th and 5th grades. This group mentoring program offers weekly mentoring sessions to 60 elementary school girls each year.

#### MENTORING RELATIONSHIPS

Trusting, mentoring relationships help young people attain the psychological and social skills that are necessary for success in education and life.



88%

of Girls Inc. of Metro Denver girls say there is an adult at Girls Inc. they can depend on.

## **BOLD BEANS CAFÉ**

In 2017, Girls Inc. of Metro Denver invested in the growth and impact of its social enterprise coffee business, Strong, Smart & Bold Beans (Bold Beans), by expanding paid jobs and leadership opportunities for teen girls, delivering pipeline programs for younger girls, and opening a new and expanded location at STEAM on the Platte. This location has allowed Bold Beans to expand operating hours, menu offerings, and product sales which will lead to an increase in employment opportunities and impact for girls. It also provides new opportunities for partnership and brand awareness for both Bold Beans and Girls Inc. of Metro Denver.



of girls strongly believe that Bold Beans has prepared them for future work success.

#### MEET ANDRI'NAE

Meet Andri'nae, one of Bold Beans "Original Baristas!" Andri'nae is 18, attends George Washington High School, and has been a barista for three years. Andri'nae wants to be an entrepreneur and business owner when she grows up, and the skills she has gained from being a barista will help her get there. From inventory and pricing, to working with customers, she knows that this job has prepared her for future jobs.



# **2017 IMPACT**



2,408 unduplicated girls served



400+ Volunteers



85,650 hours of Girls Inc. curriculum delivered



28,000 hours of academic tutoring provided



87% program retention rate



16,000+ meals served



\$55,000 awarded in college scholarships





60 girls enrolled in the Eureka!
STEM program



12% increase in girls served & 6% increase in revenue



60 girls attended college tours



girls inc. irls

15 daily transportation routes from schools to Girls Inc.



90% daily attendance rate



238 STRONG (Healthy), SMART (Academic), BOLD (Leadership) courses offered



of Metro

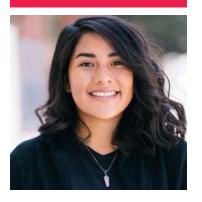
\$40,000 in Wages Earned by Bold Baristas



61 girls receiving weekly mentorship



22 school & community outreach partners



# Our People

#### Staff

KATIE ARMSTRONG Office Manager

MELINA BIXLER Director of Programs

NATASHA BUDLONG Community Educator

VICTORIA CHIQUITO Bold Barista

ISABEL CRUZ Community Educator

JJ DEARMORE Manager of Social Enterprise

SARA HAZEL Director of Development

ELAINE JACKSON Manager of Elementary School Programs ROBYN JACKSON Manager of High School & College Programs

BEATRICE LARA Middle School Program Assistant

FELICIA LOVATO Van Driver

LAGUA LOVATO Van Driver

ADRIANNA MENCHACA Community Educator

MICKEY MITCHELL Bold Barista

MARYJANE PEREYRA Bold Barista

PATRICIA RAMIREZ Program Administrative & Evaluation Coordinator ANDRI'NAE RHYMES Bold Barista

MARLENE RODRIGUEZ Community Educator

JESSICA ROMERO Community Educator

REILLY SANBORN Director of Finance

ANGEL SHABAZZ Community Educator

DIA ST. JOHN Eureka! Program Coordinator

SONYA ULIBARRI President & CEO

JENNY VALADEZ FRAIRE Bold Barista JOSIE VALADEZ FRAIRE Community Educator

BARBARA VALDEZ Career Readiness Coordinator

HEIDI VIELHABER Manager of Volunteer Programs

HALLA VILLALOBOS Bold Barista

SEQUOIA DISHMAN Bold Barista

ARIANNA BATES Bold Barista

\*As of July 1, 2018

#### Interns

ANYA DICKSON PR & Marketing Intern

TIANNA HAMBLETON Elementary School Intern

ASHLEY MILLER Middle School Intern

REYNA VALDEZ High Schoo/College Intern

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MARCELLE WALL Senior Strategic Account Executive, Salesforce

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\*September 1, 2016 -August 31, 2017

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SHANNON SAVIERS
President, Growthlinx Inc.

# Our Supporters

September 1, 2016 - August 31, 2017

#### **Champions for Girls**

Club members are individuals who contribute \$1,000 or more in direct financial support (separate from event table, ticket, or auction purchase) making it possible to create long-lasting positive change in the girls we serve.

Jeanette Alberg Christing Alderfer Julie Antenucci Barbara & Fred Baumann **Rob & Ginny Bayless** James & Sally Bernsten Leo & Michele Beserra Susan Blake-Smith Misty A. Borg Misterek Joan Brennan Jantzen Bridaes Linda & Pat Brisnehan Melissa & Todd Brownstein Marti Brust Eliza Buvers Linda Campbell Stephanie Chichester Barbara & Stan Cohen

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Thomas Scholefield
Cathy Schwartz
Megan Scremin
Eileen Sharkey
Alice & Tom Stephens
Deborah Takeuchi
Sonya & George Ulibarri
Ann Vlad
Linda Wackwitz
Marcelle Wall
Karl Weiss
Amy Winsor
Coralie Witter
Patricia A. Yingst

#### **Individual Donors**

#### \$500 - \$999

Todd Herreid Jenny Holtze Lindsay Jaffee Mashenka Lundberg Karen Newman Robin Ricketts Jeannie Saunders Keri Sexton Ana Tenzer

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Kassidy Benson Lauren Brownstein Emily Campbell Judith Corrigan Cate & Justin Croft Meghan Donohue

Amy Doualas Darren Dovle Stephanie Duffy Jennifer Engle Cristy Espeseth Lisa Flores Gretchen Gagel Lauren Galloway Corie Good Gillespie Guethlein Cheryl Hefner Mark Huahes Andria Koen Jennifer Marisco Pam McCov Barbara Medina Flizabeth Moore Kate Ozimek Shannon Rapp Becca Reichenberger Kathrvn Reillv

Joni Roberts Edward Sawyer Ann Trakimas Marcelle Wall Emily Wingers Elena Wuchner Jamie Ziegler

#### \$100 - \$249

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# Our Supporters

September 1, 2016 - August 31, 2017

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Ashley Williams Carol Wright Daniela Young

#### \$1 - \$99

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Kathleen Cunningham Sharon Dafondanouto Gina Glockner

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#### **School Partners**

Brown International School Castro Elementary School Cesar Chavez Academy Denver Center for International Studies at Montbello Denver School of Innovation & Sustainable Design Dr. Martin Luther Kina. Jr. Early College East High School Excel Academy Girls Athletic Leadership School Grant Beacon Middle School Green Valley Middle School John Amesse Elementary School

Kepner Middle School
La Academia at the Denver
Inner City Parish
Legacy Options High School
Maxwell Elementary School
Morey Middle School
Ricardo Magon Flores
Academy
Skinner Middle School
West Early College
Middle School
Whittier Elementary School
Wyatt Academy

#### **Community Advisors**

Stacey Bledsoe Steph Chichester Kaiti Delaney Amanda Fein Kelsey Anne Green Chris Homolac Karen Nakandakar Kathleen Ott Leslie Reed Emily Snooks Kirstin Stoll DeBell Teresa Thrailkill-Smith Coralie Witter

#### **Volunteer Groups**

5280 Solutions Anadarko Colorado United Soccer Comcast NBC Universal DISH Network Lockheed Martin Optimist Club of Monaco South PCL Construction PWC Regis University Psychology and Neuroscience Club Women in IP Law Xcel Energy

#### **Scholarship Selection Team**

(non-board)
Marti Brust
Andrea Borchers
Lisa De La Garza
Stephanie Donner
Rebecca Franciscus
Megan Garnett
Dusti Gurule
LaRae Scott Jennings

Sophia Mahmood Matt Mann Jessica Moore Brent Naherny M. Julie Patino Katie Reilly Bijal Shah Cindy Willard

#### **Program Partners**

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Forward Rising, Inc. Galvanize GrowHaus Hvatt La Que Sabes Lathrop&Gage, LLC Leprino Foods Lincoln Hills Cares Lockheed Martin Medtronic Metropolitan State University of Denver Moraan Stanley NRFI PCL Construction PCs for People Pevback Foundation PricewaterhouseCoopers Ready Set College River North Art District Siama Lambda Gamma Sororities SNOBAHN Indoor Ski and Snowboard

Sphero Starbucks The Blue Bench The Colorado Rockies The Women's Foundation of Colorado Think Like a Genius Foundation University of Colorado Anschutz Medical Center University of Colorado at Boudler University of Colorado at Denver UpDIG Heirloom Farm V-Day West Colfax Wish for Wheels Women in Colorado United Soccer Women in IP Cares Xcel Energy Young Americans Center For Financial Education YouthRiz 7en Planner

#### In-Kind

Dreambent Studios

AEG Presents -**Rocky Mountains** Alamo Drafthouse Cinema Allied Integrated Marketing Andrea Garcia Schoelzel Andrea Schumacher Interiors Atmos Energy Barre Forte LoHi barre3 Cherry Creek Bianca Mikahn Bill Starke Brown Brothers Harriman Browstein Hyatt Farber Shreck LLP CH2M Chloe Beardsley Cirque du Soleil America CoBank Colorado Ballet Colorado Rapids Soccer Club Colorado Rockies Baseball Club Foundation Colt & Gray Cook Street Del Mar Fairgrounds Denver Botanic Gardens Denver Parks and Recreation

Diana Garcia Domino's Pizza drybar Cherry Creek **eBags** Ecosystems Group Inc. Edible Beats Elite Brands of Colorado **Enstrom Candies Esquire Theater** Fish Fam Alpacas Halcyon Hotel Cherry Creek Heather Mourer Hotel Teatro Imperial Car Wash Innovest Portfolio Solutions JetBlue Airways Julian Fernandez Julie & Kellie Moult Kalot Superfood Kristen Gurule **Kroenke Sports Charities** Lathrope & Gage Live Nation - Colorado & Rocky Mountains Lockheed Martin Mama Jane Massage Melina Bixler Mercer Olivia Almon

**Peyback Foundation** 

PricewaterhouseCoopers | Renu Gupta Rhonda Magee Secret Sauce F&B Shane Company Simplify Me, LLC SmartSign SNOBAHN Indoor Ski and Snowboard Spa Bella Medispa Spa Vital at Pura Vida Spunky Fluff LLC Stacy James SupperBell The Awareness Group (TAG) The Inverness Hotel and Conference Center The Ritz-Carlton Denver The Scottsdale Resort at McCormick Ranch U.S. Bank Walter James Reilly Waterway Carwash Way Shen Work & Class Restaurant Xcel Energy

# Our Supporters

September 1, 2016 - August 31, 2017

#### Foundation, Corporate & Government

#### \$30,000+

Adolph Coors Foundation
Anschutz Foundation
CH2MHill
Comcast
Daniels Fund
Denver Office of Children's Affairs
Kaiser Foundation
Mile High United Way
The Peierls Foundation
Tony Grampsas Youth
Services Program
Women's Foundation of Colorado

#### \$15,000-\$29,999

Ball Foundation
Fox Family Foundation
Green Waves Fund
I.A. O'Shaughnessy Foundation
Latino Community Foundation
of Colorado
Leprino Foundation
Liberty Media/Liberty Gives
Lockheed Martin
May Bonfils Trust - Fransiscan Friars
Piton Foundation
The Colorado Health Foundation
Xcel Energy
Xcel Energy Foundation

#### \$5,000 - \$14,999

Anadarko Petroleoum Antenucci Family Foundation Bank of the West Conoco Phillips DISH Network Fidelity Investments Forest Heights Lodge Fund Jackson National Life Insurance Company Motorola PCL Construction **RK Mechanical Roots & Branches Foundation** Rose Community Foundation The Denver Foundation Walton Family Foundation XTO Energy YouthRoots

#### Gifts Up to \$4,999

a&be Bridal Shop Alamo Drafthouse Cinema Amazon Smile Benevity Community Impact Fund BOA Technology Bob Barker Company Central Christian Church CenturvLink CoBank Coldwell Banker Colorado Hispanic Bar Association Colorado Physician Health Program Colorado Women's Bar Association Community First Foundation **Deborah Maples Denver Metro Chamber** Leadership Foundation Encana enVision Foundation **GE Johnson Construction Glacier Construction** Google Grand Junction Inc. Grupo Azteca Harry W. and Louis Vicksman Trust Heloise Innovest Ivivva Athletica JP Morgan Kendra Scott King Soopers

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Libby Anschutz Foundation Little Machine Beer Mandelbaum Family Foundation Nelnet, Inc. Norcal Mutual Qualcom Ryan Gunsauls & O'Donnell Salwa Owens Schlessman Family Foundation Slalom Consulting Spinster Sisters The Morrison Foerester Foundation The Pat Low Fund Think Like a Genius Foundation United Soccer - U16 Girls US Bank Victory Love + Cookies Wells Fargo Werth Company, LLC Westerra Credit Union Zim Consulting



#### **Volunteers**

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Roy James Grace Jencks Katelvnn Johnson Renee Johnson Taylor Johnson Ashlev Jones Sydney Jones Maria Jose Hattie Juarez Abigail Kaeli Nora Kane Isha Kanu Christina Kauffman Katie Keith Kelli Kelly Suzanné Kelly Mckenna Kercher Rachel Kiriakos Jason Klinaer Dawn Kniaht Samantha Kniaht David Komisarchik Dakota Konrath Rvan Konrath Eleftheria Konton Jess Kulas Cassy Kutches Jennifer LaBlanc Allie Lafontant Andrea LaFrance Aimee Lagana Karen Lanz Beatrice Lara Sean Larkin Erin Lawson Allie Leon Anna Lewis Diana Lewis Jordan Licari Svlvia Liles Eliana Lobo-LaFore Oak Loaan Brooke Long Adamari Lopez-Ramirez Grea Lose Laura Lucero Kristin MacArthur Emily Makoutz Alyson Mansfield Még Marshall Pat Marshall Feliz Martinez Courtney Matsumoto MarvAnne McKnown Dana McLeod Amv McMahon Mary Metropulos Eduardo Mijures Toni Mika Matt Miller-McLemore Justice Mitchell Shellev Mixon Lyndsey Modesitt Rich Mohr Diana Morales **Emily Mullins** Tyler Muma

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Danielle Sexton Fartun Sherif Neema Sherif Mattie Sienkneet Kavita Sienkneiht Georgia Simpson Courtney Sipes Laura Skladzinski Emma Smith Tera Smith Luke Snow Heather Somervill Supriya Soni Julia Southard Stephanie Spencer Anna Steele Jenny Stefanov Pauline Stevens Erin Stone Annie Stroller Rebecca Sturgeon Jenna Swenson Katherine Taylor Cvnthia Teel Jasmyn Thompson-Hervey Joelle Toliferp James Tomkins Katie Tompkins Laura Toulme Brack Traywick Keya Trujillo Brit Tucker Pat Tudor Goldie Underdown Marie Vaaner Jessica Valadez DaNeyah Vasquez Natacha Vautier Patrick Vinson Avery Vogel Orion Vogeler Stephanie Vu Joe Wagner Molly Walker Lori Warner Michele Washington Ti Wegmeyer Steve Werber Baillie Wessling Michelle West Kinnick Wheaton Eric White Ruby White Cindy Willard Daniel Williams Krvstal Williams Rebecca Wood Hossna Yasini Moraan Yost Lindsay Youna Beatriz Ysabelle Alex Zenao **Guy Zerfoss** Aida Zilic Nelle Zukawski

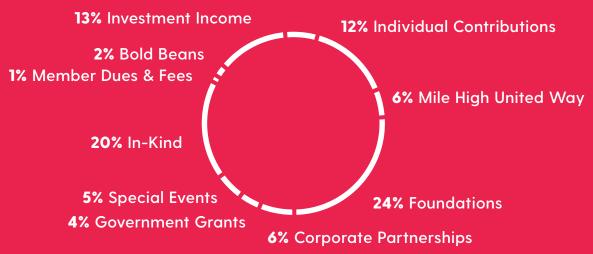
# **Financial Statements**

ASSETS	2017	2016
Cash & cash equivalents	275,312	322,167
Grants & fees receivable	39,816	40,442
Investments	4,581,381	4,304,479
Prepaid expenses & other	21,591	30,308
Property & equipment	2,355,888	2,472,188
	7,273,988	7,169,584
LIABILITIES		
Accounts payable	56,506	19,714
Accrued payroll & related benefits	64,081	60,541
Other liabilities	-	31,412
Long-term liabilities	-	-
Deferred revenue	25,000	
-	145,587	111,667
NET ASSETS		
Unrestricted	2,340,007	2,140,741
Temporarily restricted	2,196,057	2,324,839
Restricted	2,592,337	2,592,337
_	7,128,401	7,057,917
	7,273,988	7,169,584

#### **REVENUE**

\$2,033,317

7% Girls Inc. National Support







### of Metro Denver

Learn more today
GIRLSINCDENVER.ORG

1499 Julian Street Denver, CO 80204

phone. 303.893.4363